



PT Acset Indonusa Tbk

FULL YEAR 2021 RESULT PRESENTATION

Building trust and partnership

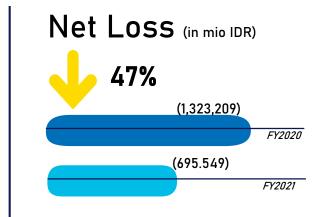




Highlights



Highlights



New Contract Booking



26 March: ACSET tops-off Arumaya Residence synergy project

6 April: ACSET convenes 2021 AGMS

10 August: ACSET received a new contract for Cleon Park Garden City Apartment

30 August: Company has completed the Non-Pre emptive Rights Capital Increase (NPR Capital Increase) with a total of 6,250,000,000 new shares.

20 December: Inaugurated Access Toll Road of Kertajati West Java International Airport

"ACSET continues to attain the trust of its customers in the midst of uncertain circumstances due to the Covid-19 Pandemic. The spirit of continuous improvement that perseveres to be carried out by the Company leading into positive impact on increasing revenues, reducing financial costs and strengthening the Company's working capital structure in facing the challenges ahead."





About ACSET



About ACSET

ACSET is Indonesia's leading integrated private construction company

Founded in 1995, PT Acset Indonusa Tbk (ACSET) is an integrated construction company, providing technical and construction services in foundation, building, civil engineering, and infrastructure works.

ACSET is one of the few construction groups in Indonesia with the capability to provide services that span across the entire value chain. Since its listing at IDX in 2013, ACSET has been able to diversify its business lines in demolition, ground engineering and marine works.

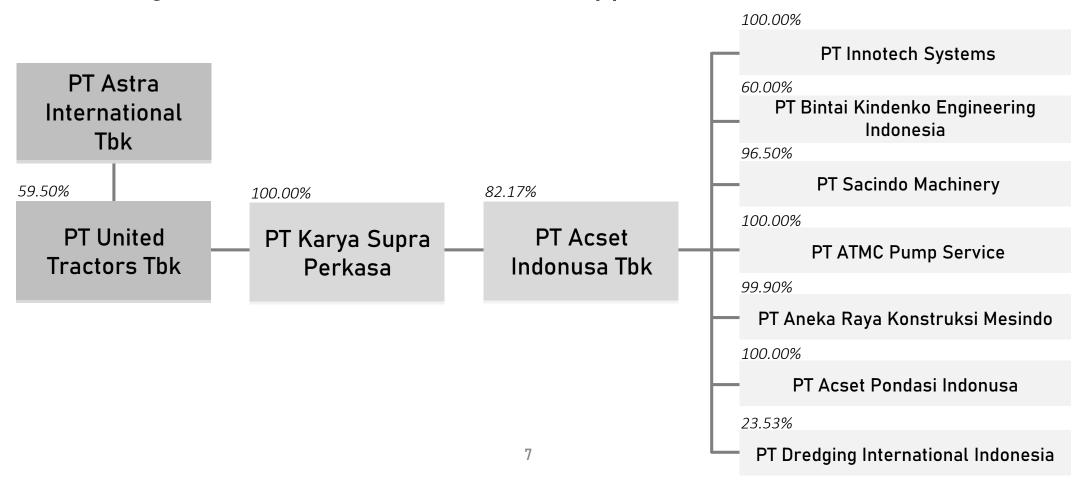
To this day, 82.17% of its shares are owned by PT Karya Supra Perkasa—a subsidiary of PT United Tractors Tbk, and the remaining are owned by the public. ACSET's market capitalization is valued at IDR 2.7trillion (as of 31 December 2021).





Part of One of the Largest Business Groups in Indonesia

Positioning ACSET with robust financial support and value chain



ACSET's Integrated Business

Main Business Lines

ACSET Value Chain: Subsidiaries

Foundation

Construction

Infrastructure

Specialist

Construction Services

Equipment



✓ Geotechnical
Works
✓ Soil
Improvement
✓ Heavy Marine
Foundation
✓ Marine Works



✓ Controlled-Demolition✓ Supertall & Complex Buildings



(landed & elevated) ✓ Power Plants

✓ Toll Road

- ✓ Ports
- ✓ Infrastructure Civil-Related Works









✓ Foundation Specialist

PT Acset

Pondasi

Indonusa







- PT Aneka Raya Konstruksi Mesindo
- √Tower Crane Services √Passenger Hoist

Services





- PT Bintai Kindenko Engineering Indonesia
- ✓ Mechanical, Electrical & Plumbing

Services





✓ Formwork

Services





✓ Concrete Pumping Services











Milestone



1995: Established as foundation specialist 2001: Develop competence in structure works

2006: Develop competence in heavy marine foundation (Suramadu Bridge)

2008: Develop competence

in civil works



2011: ISO 9001, OHSAS
18001, & ISO 14001 certified
2012: Develop competence
in Design & Build
2013: Initial Public Offering
2015: Join Astra Group and
develop competence in
controlled demolition



2016: Commence First
Limited Public Offering
(Rights Issue)
2017: Develop competence
in infrastructure works
(Jakarta-Cikampek II
Elevated Toll-Road,
Kunciran-Serpong TollRoad & LRT Cawang-Dukuh
Atas Section)
2018: Develop competence
in soil improvement works
(Patimban Port)



2019: Develop competence in power plant civil works (Jawa 1 Combined-Cycle Power Plant)
2020: Topping off of Thamrin Nine Building as the highest building in Indonesia; Certified with ABMS ISO 37001; Ground breaking of Kertajati West Java International Airport 2021: ACSET-Woh Hup JO Topping Off Arumaya Strategic Project





Financial Highlights



Consolidated Statements of Financial Position

	in mio IDR	2017	2018	2019	2020	2021
A) S	Total Assets	5,306,479	8,936,391	10,446,519	3,055,106	2,478,713
	Total Current Assets	4,717,565	8,120,252	9,456,832	2,210,364	1,808,369
	Total Non-Current Assets	588,914	816,139	989,687	844,742	670,344
\$	Total Liabilities	3,869,352	7,509,598	10,160,043	2,731,074	1,362,982
	Total Current Liabilities	3,706,890	7,403,052	9,994,920	2,620,265	1,288,711
	Total Non-Current Liabilities	162,462	106,546	165,123	110,809	74,271
	Total Equity	1,437,127	1,426,793	286,476	324,032	1,115,731
	Total Liabilities and Equity	5,306,479	8,936,391	10,446,519	3,055,106	2,478,713



Consolidated Statements of Profit and Loss

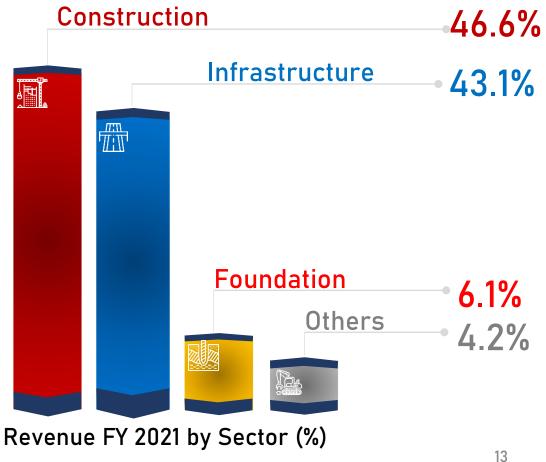
	in mio IDR	2017	2018	2019	2020	2021
\$	Net Revenue	3,026,989	3,725,296	3,947,173	1,204,429	1,494,671
	Gross (Loss)/Profit	465,900	699,287	(99,808)	(295,841)	(147,687)
	Gross (Loss)/Profit Margin	15.4%	18.8%	-3.0%	-24.6%	-9.9%
\$	Operating (Loss)/Profit	310,722	497,768	(430,375)	(1,082,033)	(614,272)
	Operating (Loss)/Profit Margin	10.3%	13.4%	-10.9%	-89.8%	-41.1%
	(Loss)/Profit Before Income Tax	156,775	24,226	(1,127,530)	(1,342,279)	(698,951)
	Net (Loss)/Profit*	154,245	18,285	(1,136,236)	(1,323,209)	(695,549)
	Net (Loss)/Profit per Share (full amount)	220	26	(1,623)	(558)	(82)

^{*(}Loss)/Profit After Tax Attributable to Owners of the Parent

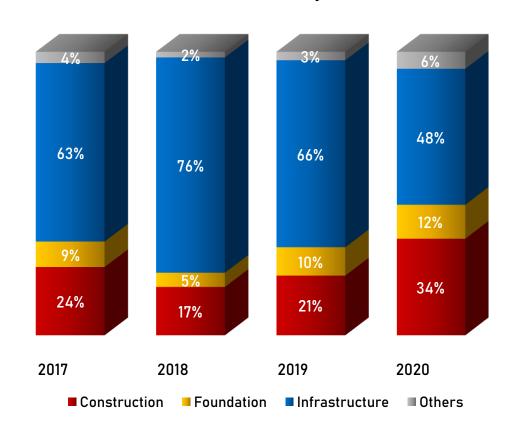




Revenue by Sector



Revenue 2017-2021 by Sector (%)

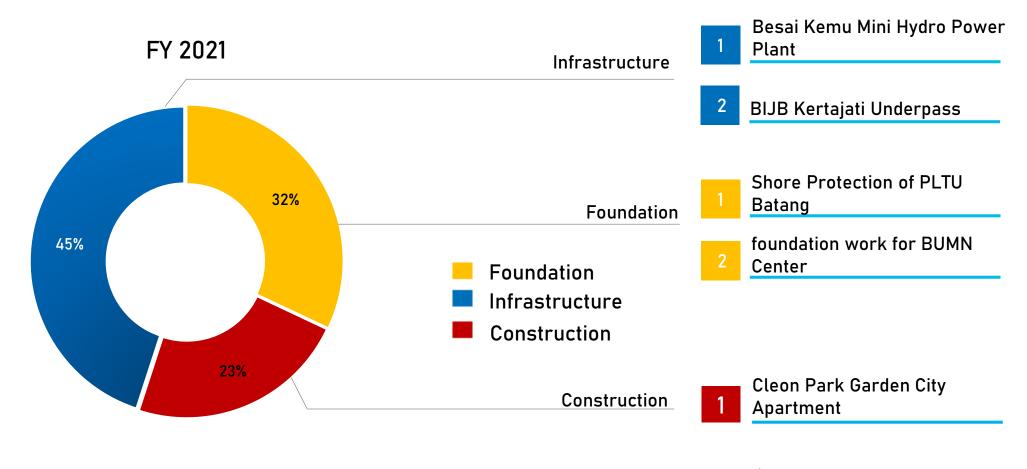




Operational Highlights



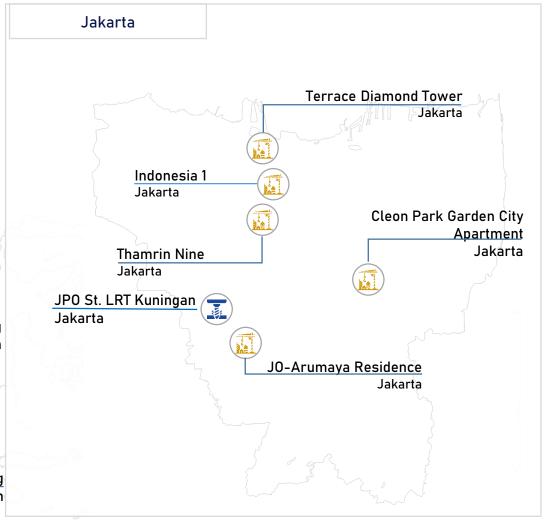
New Contract FY 2021



^{*} Notable New Contracts

Ongoing Projects











Going Forward



About ACSET Financial

Keys to Growth

Safety and Quality



Puts forward safety and quality as main working principle, also as differentiation value

Operational Excellence

Continuous improvement in every aspects of business activities to achieve operational excellence



Advanced Engineering

Improvement and utilization of cutting-edge engineering technology to achieve efficiency in each project delivery

Focus on Competences

Actively seeking opportunities by prioritizing the suitability of competences





Strategic Synergy

Strengthen alliance with strategic partners in the Astra Group network (value chain) and outside of the Astra Group

Active Diversification

Proactively enrich expertise to offer integrated construction services





DISCLAIMER

The material in this presentation has been prepared by PT Acset Indonusa Tbk (ACSET) and are general background information about ACSET current business performances as at the date of this presentation and are subject to change without prior notice.

This information is given in summary form and does not purport to be complete. Information in this presentation, including forecast of financial information, should not be considered as advice or a recommendation to investors or potential investors in relation to holding, purchasing or selling securities or other financial products or instruments and does not take into account your particular investment objectives, financial situation or needs. Before acting on any information, readers should consider the appropriateness of the information having regard to these matters, any relevant offer document and in particular, readers should seek independent financial advice.

This presentation may contain forward looking statements including statements regarding our intent, belief or current expectations with respect to ACSET's business and operations, market conditions, results of operation and financial condition, capital adequacy, specific provisions and risk management practices. Readers are cautioned not to place undue reliance on these forward looking statements, past performance is not reliable indication of future performance. ACSET does not undertake any obligation to publicly release the result of any revisions to these forward looking statements to reflect events or circumstances after the date hereof to reflect the occurrence of unanticipated events.

We disclaim any responsibility or liability whatsoever arising which may be brought or suffered by any person as a result of acting in reliance upon the whole or any part of the contents of this report and neither ACSET and/or its affiliated companies and/or their respective employees and/or agents accepts liability for any errors, omissions, negligent or otherwise, in this report and any inaccuracy herein or omission here from which might otherwise arise.



To be the best integrated private construction company in Indonesia



PT Acset Indonusa Tbk

Further inquiries, please contact:

Corporate Secretary & Investor Relations corporate.secretary@acset.co

ACSET Building
Jalan Majapahit 26
Petojo Selatan, Gambir
Jakarta 10160
Indonesia
+62-21-351-1961

www.acset.co

Issued Full Year 2021

