

## PT Acset Indonusa Tbk

FULL YEAR 2022 RESULT PRESENTATION



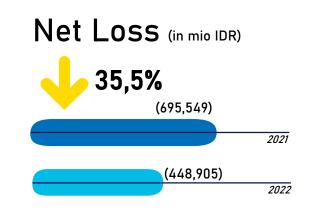
### Building trust and partnership



Highlights



### Highlights



### New Contract Booking



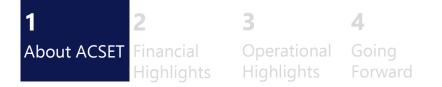
- **6 April:** ACSET convenes 2022 AGMS
- 16 June: ACSET received a new contract widening Tangerang – Merak 3 Toll Road KM60+200 – KM72+000
- **13 July:** ACSET received a new contract factory facilities PT Astra Honda Motor
- 2 August: ACSET received a new contract of PT Astra Daihatsu Motor Welding & CKD Press Part Building
- September November: 1<sup>st</sup> Place in Astra Green Company category at the 2022 Corporate Astra Affairs (CAA) Awards





## About ACSET





## About ACSET

ACSET is Indonesia's leading integrated private construction company

Founded in 1995, PT Acset Indonusa Tbk (ACSET) is an integrated construction company, providing technical and construction services in foundation, structure, civil engineering, and infrastructure works.

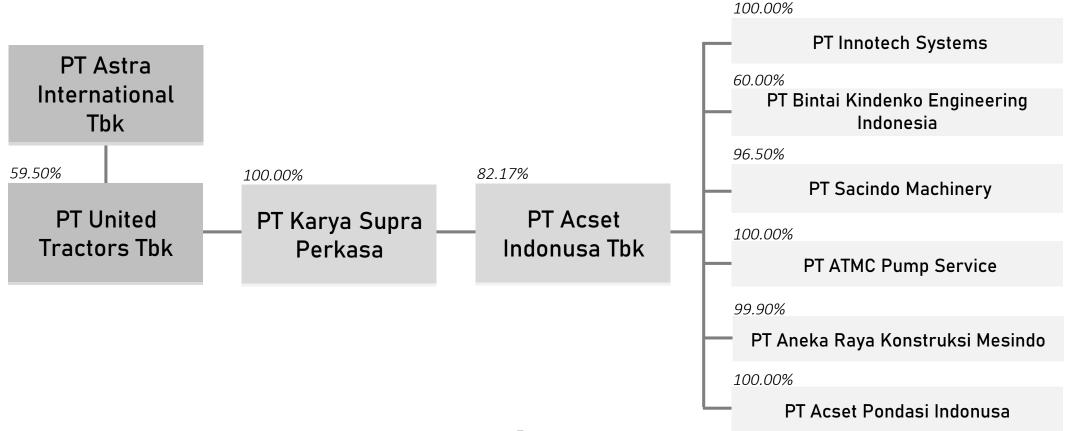
ACSET is one of the few construction groups in Indonesia with the capability to provide services that span across the entire value chain. Since its listing at IDX in 2013, ACSET has been able to diversify its business lines in demolition, ground engineering and marine works.

To this day, 82.17% of its shares are owned by PT Karya Supra Perkasa—a subsidiary of PT United Tractors Tbk, and the remaining are owned by the public. ACSET's market capitalization is valued at IDR 1.9 trillion (as of 31 December 2022).



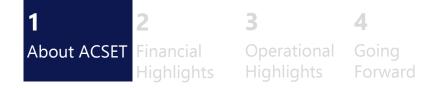
## Part of One of the Largest Business Groups in Indonesia

Positioning ACSET with robust financial support and value chain



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About ACSET Financial



## **ACSET's Integrated Business**

| Main Business Lines   |   |  | ACSET Value Chain: Subsidiaries                               |  |  |   |   |   |   |
|---|---|--|---|--|--|---|---|---|---|
| Foundation  | Structure   | Infrastructure   | Spee  | cialist  | Construction Services  |   |   | Equipment   |   |
|   |   |  |   | Experimental Activity of the second s |  |   | INNOTECH  | ATMC  |   |
| <ul> <li>✓ Geotechnical<br/>Works</li> <li>✓ Soil</li> <li>Improvement</li> <li>✓ Heavy Marine</li> <li>Foundation</li> <li>✓ Marine Works</li> </ul> | <ul> <li>✓ Controlled-<br/>Demolition</li> <li>✓ Supertall &amp;<br/>Complex<br/>Buildings</li> </ul> | <ul> <li>✓ Toll Road<br/>(landed &amp;<br/>elevated)</li> <li>✓ Power Plants</li> <li>✓ Ports</li> <li>✓ Infrastructure<br/>Civil-Related<br/>Works</li> </ul> | PT Acset<br>Pondasi<br>Indonusa<br>✓ Foundation<br>Specialist | PT Dredging<br>International<br>Indonesia<br>✓ Dredging<br>✓ Reclamation   | PT Aneka<br>Raya<br>Konstruksi<br>Mesindo<br>✓Tower Crane<br>Services<br>✓Passenger<br>Hoist<br>Services | PT Bintai<br>Kindenko<br>Engineering<br>Indonesia<br>✓Mechanical,<br>Electrical &<br>Plumbing<br>Services | PT Innotech<br>Systems<br>✓Formwork<br>Services | PT ATMC<br>Pump Service<br>✓Concrete<br>Pumping<br>Services | PT Sacindo<br>Machinery<br>✓ Equipment<br>Sales &<br>Rental<br>✓ After-Sales<br>Support |



## Milestone

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1995: Established as foundation specialist
2001: Develop competence in structure works
2006: Develop competence in heavy marine foundation (Suramadu Bridge)
2008: Develop competence in civil works



2011: ISO 9001, OHSAS 18001, & ISO 14001 certified
2012: Develop competence in Design & Build
2013: Initial Public Offering
2015: Join Astra Group and develop competence in controlled demolition



2016: Commence First Limited Public Offering (Rights Issue) 2017: Develop competence in infrastructure works (Jakarta-Cikampek II Elevated Toll-Road, Kunciran-Serpong Toll-Road & LRT Cawang-Dukuh Atas Section) 2018: Develop competence in soil improvement works (Patimban Port) 2019: Develop competence in power plant civil works (Jawa 1 Combined-Cycle Power Plant)



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2020: Topping off of Thamrin Nine Building as the highest building in Indonesia; Certified with ABMS ISO 37001; Ground breaking of Kertajati West Java International Airport 2021: ACSET-Woh Hup JO Topping Off Arumaya Strategic Project 2022: ACSET received a new contract widening Tangerang – Merak 3 Toll Road KM 60+200 – KM 72+000



Financial Highlights





### **Consolidated Statements of Financial Position**

|  | in mio IDR                    | 2018      | 2019       | 2020      | 2021      | 2022      |
|--|-------------------------------|-----------|------------|-----------|-----------|-----------|
|  | Total Assets                  | 8,936,391 | 10,446,519 | 3,055,106 | 2,478,713 | 2,111,024 |
|  | Total Current Assets          | 8,120,252 | 9,456,832  | 2,210,364 | 1,808,369 | 1,606,973 |
|  | Total Non-Current Assets      | 816,139   | 989,687    | 844,742   | 670,344   | 504,051   |
|  | Total Liabilities             | 7,509,598 | 10,160,043 | 2,731,074 | 1,362,982 | 1,440,027 |
|  | Total Current Liabilities     | 7,403,052 | 9,994,920  | 2,620,265 | 1,288,711 | 1,397,747 |
|  | Total Non-Current Liabilities | 106,546   | 165,123    | 110,809   | 74,271    | 42,280    |
|  | Total Equity                  | 1,426,793 | 286,476    | 324,032   | 1,115,731 | 670,997   |
|  | Total Liabilities and Equity  | 8,936,391 | 10,446,519 | 3,055,106 | 2,478,713 | 2,111,024 |





### **Consolidated Statements of Profit and Loss**

|            | in mio IDR                                | 2018      | 2019        | 2020        | 2021      | 2022      |
|------------|---|-----------|-------------|-------------|-----------|-----------|
| \$         | Net Revenue                               | 3,725,296 | 3,947,173   | 1,204,429   | 1,494,671 | 1,036,870 |
|            | Gross (Loss)/Profit                       | 699,287   | (99,808)    | (295,841)   | (147,687) | (311,947) |
|            | Gross (Loss)/Profit Margin                | 18.8%     | -3.0%       | -24.6%      | -9.9%     | -30,09%   |
| •®•        | Operating (Loss)/Profit                   | 497,768   | (430,375)   | (1,082,033) | (614,272) | (464,514) |
|            | Operating (Loss)/Profit Margin            | 13.4%     | -10.9%      | -89.8%      | -41.1%    | -39.5%    |
| \$         | (Loss)/Profit Before Income Tax           | 24,226    | (1,127,530) | (1,342,279) | (698,951) | (456,013) |
| <b>(5)</b> | Net (Loss)/Profit*                        | 18,285    | (1,136,236) | (1,323,209) | (695,549) | (448,905) |
|            | Net (Loss)/Profit per Share (full amount) | 26        | (1,623)     | (558)       | (82)      | (35)      |

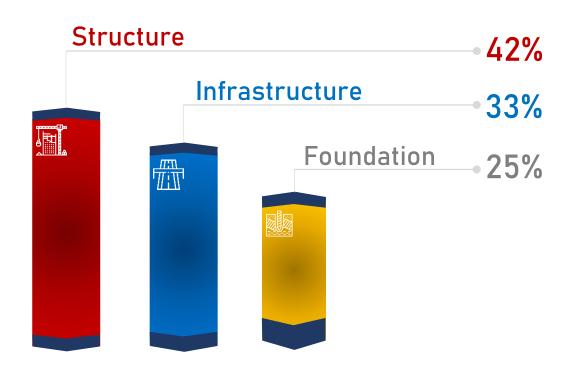
\*(Loss)/Profit After Tax Attributable to Owners of the Parent



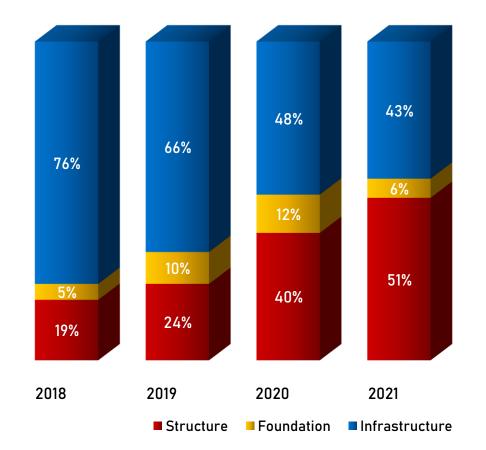


## **Revenue by Sector**

Revenue 2022 by Sector (%)



Revenue 2018-2021 by Sector (%)

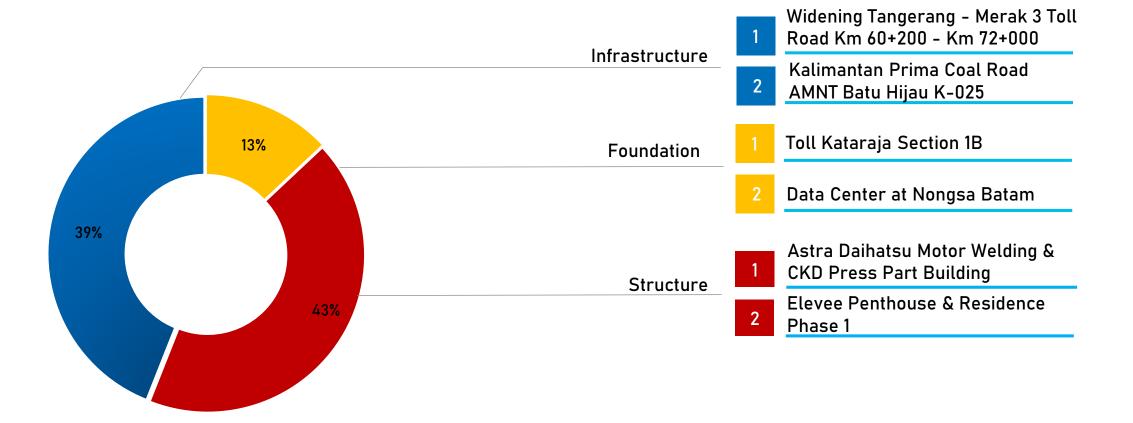


## **Operational Highlights**





## Remarkable New Contract 2022



## **Ongoing Projects**

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Operational Highlights

About ACSET Financial

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Going Forward



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About ACSET Financial Highlights erational phlights

**4** Going Forward

## Keys to Growth

**Safety and Quality** Puts forward safety and quality as main working principle, also as differentiation value

Operational Excellence

Continuous improvement in every aspects of business activities to achieve operational excellence





#### Advanced Engineering

Improvement and utilization of cutting-edge engineering technology to achieve efficiency in each project delivery

### Focus on Competences

Actively seeking opportunities by prioritizing the suitability of competences





#### Strategic Synergy

Strengthen alliance with strategic partners in the Astra Group network (value chain) and outside of the Astra Group

Active Diversification Proactively enrich expertise to offer integrated construction services





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# To be the best integrated private construction company in Indonesia



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